

Sales Oriented Property/Engineering Underwriter

HGI Japan is planning to significantly grow the portfolio in its Property and Engineering lines of business with Japanese corporates, both directly and via intermediaries (brokers / agents).

The Sales Oriented Property/Engineering Underwriter is responsible for profit-oriented underwriting of large accounts and to support the Senior Underwriters Property and Engineering in respect of portfolio Management and Product Development, with the prospect of taking over a Senior Underwriter Position at a later stage.

This includes

- Determination of overall exposure and specific risk factors, premium assessment, coverage issues and acceptance of risks
- Negotiation with clients and agents/brokers
- Liaison with and expansion of contacts to brokers and agents (incl. inhouse agents of large corporates).

Depending on the candidate's professional background and experience, approximately 60 to 80 % of time will be spent with above activities.

Approximately 20 to 40% of time will be spent on handling reverse-flow property and/or engineering accounts (local Japanese policies of major European clients of the HGI group).

Required Profile

- Background in / good understanding of the property & casualty insurance industry and its standards, ideally in a Property and/or Engineering Underwriter position
- Ideally experience in handling large industrial and commercial client relationships
- Very good analytical skills
- Ability to convince others and confident in argument and presentation
- Good communicator and team worker
- Native Japanese with very good English skills
- Ideally with a university degree in engineering
- Willing to travel
- Confident user of MS-Office

Desirable

Experience working in an international environment, ideally with overseas experience

Conditions

- Exceptional working environment
- Training and continuous professional development both in Japan and overseas
- Salary and benefits commensurate with experience

Working Hour

9:15 – 5:15 (Mon) – (Fri)

Application

Please send your non-returnable CV in both Japanese and English with specifying the application for Sales Oriented Property / Engineering Underwriter to the following address:

HDI-Gerling Industrie Versicherung AG
Japan Branch
Sanbancho KS Bldg 7F, 2 Banchi Sanbancho
Chiyoda-ku, Tokyo 102-0075
Attn: Human Resource

No telephone/email inquiry. Only candidates fulfilling requirements will be invited for the interviews.